

GLASSPEXINDIA®

3rd International Exhibition for Glass
Production · Processing · Products

Press

3rd GLASSPEX INDIA 2013: the glass industry's meeting point on the Indian subcontinent

More than 180 exhibitors from 22 countries in Mumbai

GLASSPEX INDIA 2013 - International Exhibition for Glass - Production, Processing, Products – held at the Bombay Convention & Exhibition Centre for the third time from 20 to 22 March 2013, has become established as the glass industry's leading trade fair for the Indian market.

The following figures speak for themselves: Despite the currently difficult market environment more than 180 exhibitors from 22 countries presented the latest products and innovations in the areas of glass production, processing and applications to 3,347 trade visitors. Exhibitors included such resounding names as Bottero, DSF Refractories, Emhart Glass, Grenzebach, Saint-Gobain SEFPRO, Shamvik Glasstech, K-bond, Hindusthan National Glass & Industries (HNG), Fosbel, Bystronic, Hegla, Glasproduktions-Service, Techno Trade Links and Zippe underlining the quality of this event.

Werner M. Dornscheidt, President & CEO of Messe Düsseldorf GmbH, attaches great importance to the Indian subcontinent as an event location: "The starting situation of the trade fair is optimal. India is one of the world's fastest-growing markets, and the glass industry is a highly attractive sector. A rise in living standards in India has led to increasing demands in the areas where glass is becoming more and more important as a material."

As the organiser of GLASSPEX INDIA Messe Düsseldorf GmbH capitalises on the extensive know-how it acquired with its own event glasstec – the world's leading trade fair for the glass sector that made it possible to access and enter into dialogue with further target groups of importance to the Indian market. Furthermore, the Messe has found strong cooperation partners in AIGMF (All India Glass Manufacturers' Federation) and VDMA e.V. (German Machinery and Plant Manufacturers' Association), which has supported the officially authorized participation of the Federal Republic of Germany.

Mr. S. C. Bansal, President of AIGMF, confirmed the trade fair was a resounding success: "GLASSPEX INDIA is a splendid exhibition and technical conference covering the highlights of the glass industry, as a whole, and interacting with key members of the industry during the show. I am sure GLASSPEX INDIA will continue to provide the platform to showcase new technology, innovation and excellence to promote trade and investment in the Indian subcontinent."

Sanjay Somany from Hindusthan National Glass & Industries Limited (HNG) said: "I have never been dragged to so many meetings ever in any show."

Hindusthan National Glass & Industries Limited (HNG) and Fosbel, US, have joined hands during GLASSPEX India 2013. Senior Global Business Unit Director with Fosbel Inc., Mr. Bob Chambers, underlines: "The goal of this partnership is prolong furnace operating campaigns through the most innovative repair solutions available on the market."

Good networking, promising new contacts and projects, is the conclusion of the VDMA: "Germany is one of the most important suppliers of glass engineering technology to India. The relations between the Indian and the German industry subsist since many years. Some German manufacturers of glass machinery and related technologies already produce locally in India."

The Director of Indotherm Furnace & Engineers, Jogender Singh explains: “The organization of the exhibition was good. We made a good experience with by having large number of visitors. The ambiance and preparation of exhibitors were excellent.”

Saint Gobain Accuramech found brief words of praise: “As for the first time exhibitor, we had a good experience. We received a large number of visitors.”

Mr. Lim Wan Leong, Sales Engineering with Bystronic, sums up: “We participated in the GLASSPEX INDIA show to explore more business opportunities in India. The new established contacts will help in our future sales.”

Nicolaus Sorg praised the event: “It was a great time here on the German booth. Like every time we are very satisfied with the organization of GLASSPEX INDIA. Everything was perfectly organized. Despite of the stagnant market situation of the Indian Glass Industry we see a great future for the glass producers.”

The 3rd Glass Performance Days India (GPD) rounded off the programme of side events. Here the focus was on such topics as glass architecture, flat glass and solar technology – specifically geared to the challenges of the Indian market – for two days. On both days organizers welcomed high-calibre national and international participants.

On the 10th Conference of the All India Glass Manufacturers’ Federation (AIGMF) delegates dealt with “Managing Sustainable Growth“ issues and opportunities to develop the Indian glass market.

The next GLASSPEX INDIA will be held from 13 to 15 March 2015 in Mumbai.

For further information on GLASSPEX INDIA visit www.glasspex.com contact Messe Düsseldorf: Mrs Gabriele Schreiber, SchreiberG@messe-duesseldorf.de, or by telephone on +49 (0) 2 11. 45 60-77 62

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